#### **ALLAN GRAY OPTIMAL FUND**

### Fact sheet at 30 November 2005



Sector: Domestic AA Targeted Absolute Return

Inception Date: 1 October 2002 Fund Manager: Stephen Mildenhall

Qualification: B Com(Hons), CA(SA), CFA

This is a long-term absolute return fund for the investor who wishes to avoid the volatility generally associated with stock and bond markets, but still wants exposure to specialist stockpicking skills and to enjoy a positive rate of return which is higher than that of cash. This is a low risk fund.

## Fund Details Commentary

 Price:
 1264.38 cents

 Size:
 R 1 207 396 447

 Minimum lump sum:
 R 25 000

 Minimum monthly:
 R 2 500

 Subsequent lump sums:
 R 2 500

 No. of share holdings:
 43

 01/07/04-30/06/05 dividend (cpu):
 Total 24.72

Interest 5.66, Dividend 19.06

**Annual Management Fee:** Fixed fee of 1% (excl. VAT) per annum. Performance-fee of 20% of the daily outperformance of the benchmark. In times of underperformance, no performance fees are charged until the underperformance is recovered.

The Fund invests in a portfolio of equities and substantially reduces stockmarket risk by using equity derivatives. As a result, the Fund's return should not be correlated with equity markets but it is rather dependent on the level of short-term interest rates and the ability of the Fund's equity portfolio to outperform the underlying benchmark equity index. The Fund has outperformed its benchmark since inception and over shorter periods. We believe that the attraction of the Optimal Fund is its potential to continue to deliver absolute returns in an environment of growing risk of capital loss present in equity markets.

#### Top 10 Share Holdings at 30 September 2005\*

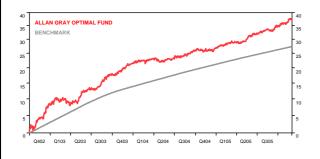
JSE Code	Company	% of portfolio
AGL	Anglo	12.77
BIL	Billiton	9.77
SOL	Sasol	9.05
HAR	Harmony	5.91
MTN	MTN	5.87
SAB	SAB -Brews	5.22
SBK	Stanbank	4.77
RCH	Richemont	4.27
IMP	Implats	3.68
REM	Remgro	2.84

# Asset Allocation

% of Fund
71.04
-69.72
1.32
69.72
28.96
100.00

#### Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns	Optimal Fund	Benchmark*
Since Inception (unannualised)	37.3	27.3
Latest 5 years (annualised)	-	-
Latest 3 years (annualised)	9.7	7.7
Latest 1 year	8.7	5.6
Risk Measures		
(Since incep. month end prices	;)	
Maximum drawdown**	-2.2	n/a
Annualised monthly volatility	3.5	0.8
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<sup>\*</sup> The daily call rate of FirstRand Bank Limited

#### Allan Gray Unit Trust Management Limited

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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. All of the unit trusts may be capped at any time in order for them to be managed in accordance with their mandates. Member of the ACI.

<sup>\*</sup> The 'Top 10 Share Holdings' table is updated quarterly.

<sup>\*\*</sup> Maximum percentage decline over any period